**Threads of Success Training Update January 2020**



**Please find below an update of courses taking place over the next couple of months that still have available places. To read more, or book your place please click on the links below.**

**Marketing for Promotion and Success**

Effective marketing will help you to maintain the long-term sustainability of your setting…

**Date**: Monday 27 January 2020   
**Time**: 09:30 - 12:30   
**Venue**: Aylesham Business Hub, Ackholt Road, Aylesham, Canterbury, Kent, CT3 3AJ   
**Individual price**: within Kent: KCC funded; outside Kent: £60 +VAT  
**Group price**: within Kent: KCC funded; outside Kent: £385 +VAT.

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/marketing-and-promotion-for-success/)

**How to Break Even and Avoid Bad Debt**

Is your setting financially viable? Are you covering all your costs? Are you accruing or carrying bad debts? This course…

**Date**: Monday 27 January 2020   
**Time**: 13:30 - 16:30  
**Venue**: Aylesham Business Hub, Ackholt Road, Aylesham, Canterbury, Kent, CT3 3AJ  
**Individual price**: within Kent: KCC funded; outside Kent: £60 +VAT  
**Group price**: within Kent: KCC funded; outside Kent: £385 +VAT.

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/how-to-break-even-and-avoid-bad-debt/)

**The Prime Importance of Communication and Language**

This one day course will support your understanding of…

To read more and book please click below

[**Date**: Monday 3 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=24581&iscancelled=0&curpage=&keyword=The%20prime%20imporatance%20of%20communication%20and%20langauge&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 15:30   
**Venue**: Swanley Banqueting - Clock Tower Pavilion, St Marys Road, Swanley, Kent, BR8 7BU  
**Individual price**: within Kent: KCC funded; outside Kent: £118 +VAT

[**Date**: Wednesday 12 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=24582&iscancelled=0&curpage=&keyword=The%20prime%20imporatance%20of%20communication%20and%20langauge&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 15:30   
**Venue**: Hythe Imperial Hotel & Spa, Princes Parade, Hythe, Kent, CT21 6AE  
**Individual price**: within Kent: KCC funded; outside Kent: £118 +VAT

[**Date**: Wednesday 26 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23716&iscancelled=0&curpage=&keyword=The%20prime%20imporatance%20of%20communication%20and%20langauge&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)   
**Time**: 09:30 - 15:30   
**Venue**: Trinity Resource Centre Limited, Holy Trinity Church, St Marys Avenue, Margate, Kent, CT9 3TN  
**Individual price**: within Kent: KCC funded; outside Kent: £118 +VAT

[**Date**: Thursday 27 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23717&iscancelled=0&curpage=&keyword=The%20prime%20imporatance%20of%20communication%20and%20langauge&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 15:30   
**Venue**: Maidstone Masonic Centre, Cornwallis Suite, Courtenay Road, Maidstone, Kent, ME15 6LF  
**Individual price**: within Kent: KCC funded; outside Kent: £118 +VAT

**A Successful Charity**

The aim of this course is to identify and understand…

To read more and book please click below

[**Date**: Wednesday 5 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23585&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=6/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)   
**Time**: 18:30 - 21:30  
**Venue**: Judd's Folly Hotel, Syndale Park, London Road, Faversham, Kent, ME13 0RH  
**Individual price**: within Kent: KCC funded; outside Kent: £60 +VAT  
**Group price**: within Kent: KCC funded; outside Kent: £385 +VAT.

[**Date**: Wednesday 4 March 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23586&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=6/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 12:30  
**Venue**: Mercure - Dartford Brands Hatch Hotel, Brands Hatch, J3 M25, Dartford, Kent, DA3 8PE   
**Individual price**: within Kent: KCC funded; outside Kent: £60 +VAT  
**Group price**: within Kent: KCC funded; outside Kent: £385 +VAT.

**The Prime Importance of Physical Development**

This training builds on practitioner’s knowledge, understanding…

To read more and book please click below

[**Date**: Thursday 6 February 2020](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23713&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 15:30  
**Venue**: Tudor Park Marriott Hotel and Country Club, Ashford Road, Bearsted, Maidstone, Kent, ME14 4NQ  
**Individual price**: within Kent: KCC funded; outside Kent: £118 +VAT

**Early Years Special Educational Needs Coordinator Training for the new SENCo**

The Early Years SENCo training for the new SENCo provides an…

**Date**: Wednesday 12 February 2020   
**Time**: 09:30 - 15:30  
**Venue**: Aylesham Business Hub, Ackholt Road, Aylesham, Canterbury, Kent, CT3 3AJ  
**Individual** **price**: within Kent: KCC funded; outside Kent: £118 +VAT  
**Group price**: within Kent: £420 +VAT; outside Kent: £665 +VAT.

**Date**: Thursday 13 February 2020   
**Time**: 09:30 - 15:30  
**Venue**: Trinity Resource Centre Limited, Holy Trinity Church, St Marys Avenue, Margate, Kent, CT9 3TN  
**Individual** **price**: within Kent: KCC funded; outside Kent: £118 +VAT  
**Group price**: within Kent: £420 +VAT; outside Kent: £665 +VAT.

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/early-years-special-educational-needs-coordinator-training-for-the-new-senco/)

**Personal Development EIF Workshop**

Consider the effectiveness of provision on…

**Date**: Tuesday 25 February 2020  
**Time**: 09:30 - 12:30  
**Venue**: Howfield Manor Hotel, Howfield Lane, Chartham Hatch, Canterbury, Kent, CT4 7HQ  
**Individual price**: within Kent: £40 +VAT; outside Kent: £60 +VAT  
**Group price**: within Kent: £210; outside Kent: £385 +VAT

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/personal-development-eif-workshop/)

**Best Practice Guidance Workshop for Early Years Settings**

The workshop will provide an introduction to the new…

To read more and book please click below

[**Date**: Monday 2 March 2020 CANTERBURY SETTINGS ONLY](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=24626&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 12:30  
**Venue**: Riverside Vineyard Church, Thanet Way, Whitstable, Kent, CT5 3JQ  
**Individual price**: KCC funded for settings within Kent

[**Date**: Monday 9 March 2020 SWALE SETTINGS ONLY](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=24697&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)  
**Time**: 09:30 - 12:30  
**Venue**: MIDAS Centre - Meadowfield School, Meadowfield School, Swanstree Avenue, Sittingbourne, Kent, ME10 4NL   
**Individual price**: KCC funded for settings within Kent.

**Bring on the Boys**

Interactive workshop to strengthen practitioner’s knowledge and…

**Date**: Tuesday 3 March 2020  
**Time**: 13:00 – 16:00  
**Venue**: Aylesham Business Hub, Ackholt Road, Aylesham, Canterbury, Kent, CT3 3AJ  
**Individual price**: within Kent: £40 +VAT; outside Kent: £60 +VAT  
**Group price**: within Kent: £210; outside Kent: £385 +VAT

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/bring-on-the-boys/)

**English as an Additional Language in the Early Years**

To be able to confidently support…

**Date**:  Wednesday 4 March 2020  
**Time**: 09:30 - 12:30  
**Venue**: Trinity Resource Centre Limited, Holy Trinity Church, St Marys Avenue, Margate, Kent, CT9 3TN  
**Individual price**: within Kent: £80 +VAT; outside Kent: £118 +VAT  
**Group price**: within Kent: £420; outside Kent: £665 +VAT

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/english-as-an-additional-language-in-the-early-years/)

**Entering or Developing? Making Accurate Judgements in the Early Years**

This half day course will support you to understand the requirements for…

**Date**: Thursday 5 March 2020  
**Time**: 09:30 - 12:30  
**Venue**: Maidstone Masonic Centre, Cornwallis Suite, Courtenay Road, Maidstone, Kent, ME15 6LF  
**Individual price**: within Kent: £40 +VAT; outside Kent: £60 +VAT  
**Group price**: within Kent: £210; outside Kent: £385 +VAT

[To read more and book>>](https://www.theeducationpeople.org/products/early-years-childcare/entering-or-developing-making-accurate-judgements-in-the-early-years/)

**Targeted Support for Communication and Language**

This targeted level communication and language training builds on…

**Date**: Tuesday 10 March 2020  
**Time**: 09:30 - 12:30  
**Venue**: Maidstone Masonic Centre, Cornwallis Suite, Courtenay Road, Maidstone, Kent, ME15 6LF  
**Individual price**: within Kent: £40 +VAT; outside Kent: £60 +VAT

[To read more and book>>](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=23730&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=9/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)

**Early Years and Childcare Service Business Conference - One Peak at a Time**

If you find running a childcare business in…

**Date**: Wednesday 11 March 2020   
**Time**: 09:30 - 16:30  
**Venue**: Village Hotel Maidstone, Castle View, Forstal Road, Sandling, Maidstone, Kent, ME14 3AQ  
**Individual price**: £110 +VAT

[To read more and book>>](https://cpdearlyyears.theeducationpeople.org/courses/bookings/c_detail.asp?cid=24612&iscancelled=0&curpage=&keyword=&ds=1&unconfirmed=&cs=&subid=&keystages=&locationid=&sdate=6/January/2020&searchcode=&is_archived=&asearch=&tutid=&estid=&sday=&smonth=&syear=&targetid=&cal=&calday=&calmonth=&calyear=&caldate=&submonth=&subyear=&list=&palist=&frompage=&a=&b=&c=&d=&s_leaid=)

**The Kent County Council funded offer**

The Kent County Council (KCC) funded offer via The Education People is available to providers of early education and/or childcare within KCC’s geographical boundaries, registered with Ofsted or the Department for Education and/or with KCC to deliver Free Entitlement places; this includes:

* Private, voluntary and independent group providers
* Out of school childcare providers
* Eligible childminders
* Schools and academies admitting children under four.

\*Please note that non-eligible childminders can access some elements of the offer only.