

# Finance Information Group

Schools Financial Services

# House Keeping...

- Health & Safety
- Fire Drill
- Timings
- Mobile Phones
- Food and Drink



# Agenda

Welcome

Schools Financial Services Updates

The Education People Membership Scheme

Training News

Benchmarking and Income Generation services

Coffee Break

An introduction to the Kent Public Service Network

Close

## Benchmarking 2019-20



The 2019-20 version of the Benchmarking document produced by SFS will be available shortly.

This is separate to the information available via KELSI and is designed to be an additional strategic aid for finance staff, governors and those in the school leadership team.

The new version of the Benchmarking report includes the following additional sections compared to the 2018/19 version:

- Ofsted ratings
- Teacher/Pupil ratios
- TA/Pupil ratios
- Pupil/Class ratios
- Teacher/Class ratios

## Benchmarking 2019-20



The price remains the same as the 2018-19 version which is £75 for two bound copies and an electronic version (£100 including pupil information).

A draft version can be found on the education people website [www.theeducationpeople.org](http://www.theeducationpeople.org).

There are a couple of bound examples available if you wanted to look at them in the coffee break.

If you wish to purchase one, contact the Help Desk and we will send you an order form

## Income Generation Service



At the March 2019 FIGs, Schools Financial Services proposed a new service to schools and academies to help with increasing their income.

This consisted of the following:

- Newsletter with new grants available
- Bid matching service (send us a project and we'll find you a bid)
- Income Generation Training Course
- Bid writing support service

We e-mailed a survey link to schools offering them the opportunity to take part

## Income Generation Service



We received over 100 responses with the Key points as follows:

- 37% of respondents have not made a bid for income in the last year
- 89% of schools found bid writing not very easy or difficult
- 75% of schools were interested in a bid matching service
- 77% would prefer not to have this included in the Core Package and would like support when writing their next bid
- Almost 50% were interested in all of the services proposed

## Income Generation Service



Thank you to everyone who took the time to complete the survey and for your responses.

We will look at the results in more detail and hopefully have some new support services available after September.

Look out for further information on future Newsletters and via our Twitter page

# THE EDUCATION PEOPLE

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Thank you